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The Fastest-Growing Tech Companies  
**Ten To Watch In 2005**

John Christy, 02.16.05, 3:17 PM ET

The **25**  
 Fastest-Growing  
 Tech Companies

Ten To Watch In 2005

**Company Profiles:**

- AtRoad
- Postini
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NEW YORK - One of the great qualities of American business is that small entrepreneurial companies stand ready to quickly provide products and services that are overlooked by larger competitors. Many of these great little technology companies have gone public, but thousands more remain in private hands.

Take **Postini**. This Redwood City, Calif., company is on the front lines of the war against the scourge of unwanted e-mail that clogs employee inboxes and often carries viruses, worms and other threats to security and productivity. We estimate that Postini, which was started in 1999, generated \$65 million in revenue in its latest fiscal year. (See: "Death To Spam.")

**CBay Systems** has also built a successful business by using technology to address an important but often overlooked problem: medical documentation. With facilities in the U.S. and India, CBay provides document management, transcription and other outsourced services to hospitals, clinics and doctors.

For business travelers, Salt Lake City-based **STSN** is making life easier by installing broadband Internet access in 2,100 hotels in the U.S. and Europe. The company also develops virtual private network technology that provides

secure off-site access to computers at company headquarters.

The ten companies below have all shown impressive sales growth since they were founded and offer unique products and services. All are currently private, but the group is worth keeping an eye on as potential members of our [25 Fastest-Growing Tech Companies](#) list in future years.

**Privately Held Tech Dynamos**

Company	Latest Revenue (\$mil)	Location	Business
<b>CBay Systems</b>	17**	Annapolis, Md.	Outsourcing services for medical documentation
<b>Object Sciences</b>	33*	Alexandria, Va.	Software for defense and intelligence applications

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<b>Payment One</b>	32	San Jose, Calif.	Online billing and payment processing systems
<b>PeopleClick</b>	42**	Raleigh, N.C.	Human resources software and systems
<b>Postini</b>	65*	Redwood City, Calif.	Preemptive e-mail security services
<b>PriceGrabber.com</b>	27**	Culver City, Calif.	Online comparison shopping
<b>Quintum Technologies</b>	18	Eatontown, N.J.	Equipment and services for voice-over-Internet Protocol telephony
<b>SkinMedica</b>	22	Carlsbad, Calif.	Prescription skin care products
<b>STSN</b>	92	Salt Lake City	Broadband access for hotels and business travelers
<b>TriVirix International</b>	23**	Durham, N.C.	Contract manufacturing of medical equipment

Deloitte & Touche; Forbes \*Estimate \*\*2003

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